

**About us**

Focus Tax Consulting LLP provides independent fee based personal tax and general financial planning services to :

- private individuals and trusts and ;
- companies and their executives.

We are a fast growing business run by an experienced husband and wife team. We have the flexibility to provide a valuable personal tax service to meet your needs. Focus Tax Consulting LLP operates in accordance with the rules of the Institute of Chartered Accountants in England and Wales.

David Watts has delivered UK and international personal tax and general financial planning services in the city of London for more than 30 years. Over the last 20 years David has held senior positions at Ernst & Young LLP and Smith & Williamson Ltd. Sally was formerly with the Inland Revenue and has worked in administrative roles for many years.

Over the years we have established a comprehensive network of people we like to work with. More recently we have widened our network to include many former colleagues with their own businesses plus two other Big 4 accounting firms. That way we can ensure maximum flexibility to build teams to meet client needs for larger projects when necessary.

Both David and Sally are currently based in Liphook in Hampshire. David is also regularly in London and elsewhere in the UK.

**About our services****For individuals and trustees –**

We can provide :

- Advice on all aspects of personal taxation and general financial planning by matching our knowledge and skills to your assets, background and future plans.
- Focused agenda based consulting meetings, ideally based on information provided beforehand so we can concentrate on delivering value when we meet.
- A detailed action plan, follow up implementation of consulting advice and tax return services.
- Many of the executive services listed below can also be tailored to individual circumstances.

**For companies and their executives -**

These services are usually developed with the company's HR team to meet the needs of the company and its executives.

The services can be corporate sponsored and either at the company's cost or as part of a sponsored flexible benefits programme. Alternatively, the services can be subject to a separate engagement letter with each executive with no direct corporate involvement.

Project planning is essential where Focus Tax Consulting LLP involvement goes beyond ad hoc referrals. Project planning services typically include :

- assistance with the service launch to match the company business development network and corporate calendar as well as ;

- co-ordinating the delivery of UK and international tax coverage.
- Monitoring take up, service delivery to agreed benchmarks and costs to agreed fee budgets.

Services to executives have a greater emphasis on enhancing the executive’s awareness of (and value from) their company benefit package.

**Services delivered separately to each executive can include :**

- agenda based executive consulting meetings
- detailed action plan and follow up consulting services
- email and telephone helplines
- tax return services

**Services delivered to groups of executives can include ;**

- helpsheets and other material for your intranet
- seminars, surgeries and workshops.

**About our fees**

Our experience plus recent advances in technological development allow us to share some of our savings with you. So our fees levels are set to provide valuable city advice at a local price.

Our fees are usually quoted in advance and are based on anticipated value and time spent.

Fee timetables depend upon the services required, timeline for delivery and the nature of the engagement.

**Why contact us now?**

We aim to deliver proactive tax advice within acceptable boundaries for all concerned to minimise our collective risks whilst maximising the value of working with us.

The Inland Revenue’s change of approach towards tax schemes and tax advice in general means it is now harder to achieve a workable last minute fix to reduce your taxes.

So acceptable proactive planning at the earliest opportunity has to be the sensible way forward.

**Contact details**

Our contact details are below and we will be happy to discuss your needs.

<b>Direct line</b>	+44 (0) 845 260 0080 (local rate for national calls)
<b>Fax</b>	+44 (0) 870 620 0081 (national rate)
<b>Mobile</b>	+44 (0) 7771 946292
<b>Email</b>	<a href="mailto:david@focustax.com">david@focustax.com</a>
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